THE WORLD'S FINEST

FOR THE SOLDIER . THE SAILOR . THE

MARINE . THE AVIATOR . THE BRIDE . THE

GRADUATE AND ALL GIFT OCCASIONS

THE FACTS ARE THESE:

Not since 1929 have so many people been employed at such high wages.

Not since the early twenties has farm income been so high—many rural families this year have had money over and above the necessities of life and have begun to buy the things they've always wanted.

Not since the last war have there been so many men in uniform—so many men away from home whom the home folks want to remember appropriately.

Never in the history of our company has the sales curve risen so high. Never has the demand for Sheaffer products been so great—not even in 1929.

Never has our advertising been more effective; our coverage of the ration so complete.

Never have we built a better product.

Never have Sheaffer dealers encountered a livelier sales pace during the early months of the year as this year.

Every sign points to the greatest Sheaffer business of all time for fountain pen retailers this Christmas.

BUT BE WARNED:

It is not our intention to encourage unnecessarily large stocks of merchandise. However, we believe the trade ought to know that although we are working at capacity, we have not been able to build the substantial back-log of merchandise necessary to carry our Christmas business. Quality is not going to be sacrificed in one small detail. For this reason we recommend that you resolve all doubts on the amount of merchandise you buy in tayor of a heavy stock rather than a light stock.

WE SUGGEST

Take this catalog and check the Items on which your stock is low or which you do not have in stock. Make a list and order them now!

Specify a future date on a portion of your order if you wish but make your commitment for merchandise now!

Remember—it will pay you this year more than ever to have complete stocks, to display well, and to aggressively advise your customers it is cheapest in the long run to buy the tines!

It will be our aim to see that every Sheaffer dealer's requirements is taken care of in the best manner possible and to render the guickest and most efficient service but each dealer must remember that the Sheaffer factory contains a great deal of precision machinery and many skilled workmen. Sheaffer will unquestionably receive orders for defense production before very long.

YOUR REFERENCE GUIDE

You can buy Sheaffer merchandise with confidence that the designs are stable and that what you buy will not be obsoleted overnight. Every piece you buy is protected by Sheaffer's dealer policies of 29 years' standing. You will find this book a ready reference guide of the linest gift line in America, so organized that each page gives you a listing of merchandise of the same gift category.

Note particularly the very adequate Military line—shown for the first time in a Sheaffer catalog because this line has been designed especially within the last year for men in the Services and is the most up-to-date, finest of its kind. Note also the fine presentation sets and the very complete line of desk sets, each illustrated in natural colors.

W. A. SHEAFFER PEN COMPANY

NEW YORK

Unless it's SHEAFFER'S it isn't a

Lifetime* - Know the Pen*by the White Dot

*Other companies can quarantee their pens for life—some do—but bnly Sheaffer pens can carry the "trade mark," Lifetime,"

Note: This catalog is dated August 1, 1941.
For obvious reasons all prices and specifications herein are subject to change without notice.

STARS OF PENDOM-UNUSUAL GIFTS



DESIGNED FOR THE HARDEST OF PEN ORDEALS

SKYBOY'S perfected, FLO-RITE fluid control compensates for altitude and temperature changes. It writes in the air—writes anywhere! It is the ideal pen for all who travel, whether by plane, rail or automobile, for regardless of where you are, it is sure to function just the same as when at home. It has been designed especially for men in the U. S. Services—with sleek lines and "over-the-top" clips, permitting it to go in a uniform pocket without bulge or clip protruding when pocket flap is buttoned. Every SKYBOY has the name "SKYBOY" engraved on the clip. For aviation use, be sure to demand the SKYBOY.

SKYBOY

Lifetime Feathertouch

BUHKL BUHOR BUHRT	List \$14.00 Ensemble Code
BUHIX	List 10.00 Pen Code
BUHJY BUHMA BUHSB	List \$4.00 Pencil Code

Color
Visulated—(Lever Style)
Black
Golden Brown

NEW! FOR THE ONE WHO HAS EVERYTHING

The TUCKAWAY has been developed especially with one thought in mind—to make a clipless pen that can be carried safely in any position. Diminutive when closed, full-sized when opened, TUCKAWAY slips as handy as a lipstick into a lady's purse. Men like it to slip into their side pocket or trousers pocket for summer or formal wear. The pencil has a specially-designed round tip so that when the lead is repelled, it will not punch through the pocket. It uses the new FINELINE leads, has an oversize propelling eraser. TUCKAWAY makes a most appropriate gift, particularly for those who "have everything" because it meets such a definite need which people have not been able to satisfy hitherto.

TUCKAWAY—Lifetime Feathertouch
1/10 14-K GOLD FILLED Barrels and Caps

List \$5.00

Lever Style)

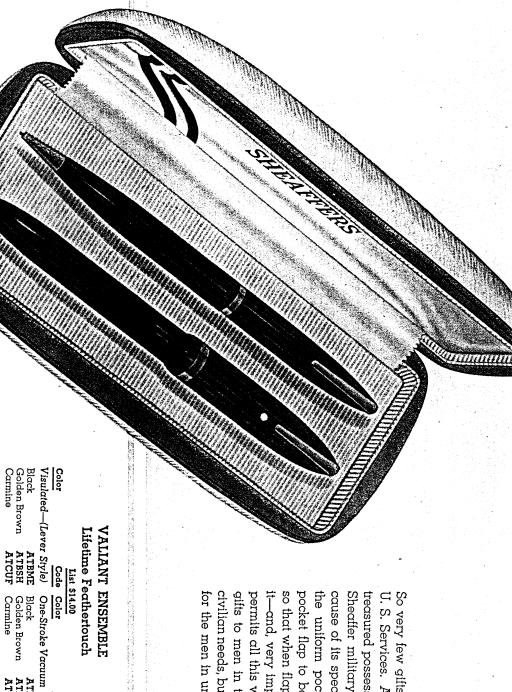
de Pen Code Pencil Code
ABACT RISBE
AWEDT RISBE

(One-Stroke Vacuum)

14-K TUCKAWAY MASTERPIECE—Lifetime Feathertouch
Genuine 14-K Gold Barrel and Cap
Pen Code
SOKUR
List \$40.00

ESPECIALLY DESIGNED FOR THE ARMY

"OVER-THE-TOP" CLIP MEET ALL MILITAR'



civilian needs, but these sleek beauties especially designed gifts to men in the Services, not a civilian pen built for it—and, very important, the streamlined BALANCE shape so that when flap is buttoned, no metal protrudes beneath pocket flap to be buttoned over—the clip length is righ cause of its special design. The barrel length is right for Sheaffer military pen is right from every standpoint be-U.S. Services. A Sheaffer Ensemble instantly becomes a for the men in uniform. permits all this with no unsightly bulge. Recommend, for the uniform pocket—the "over-the-top" clip permits the treasured possession because of its daily usefulness. The So very few gifts are really acceptable to the man in the

Lifetime Feathertouch VIGILANT ENSEMBLE

Golden Brown

ATBNI ATBTY ATCYN

Code

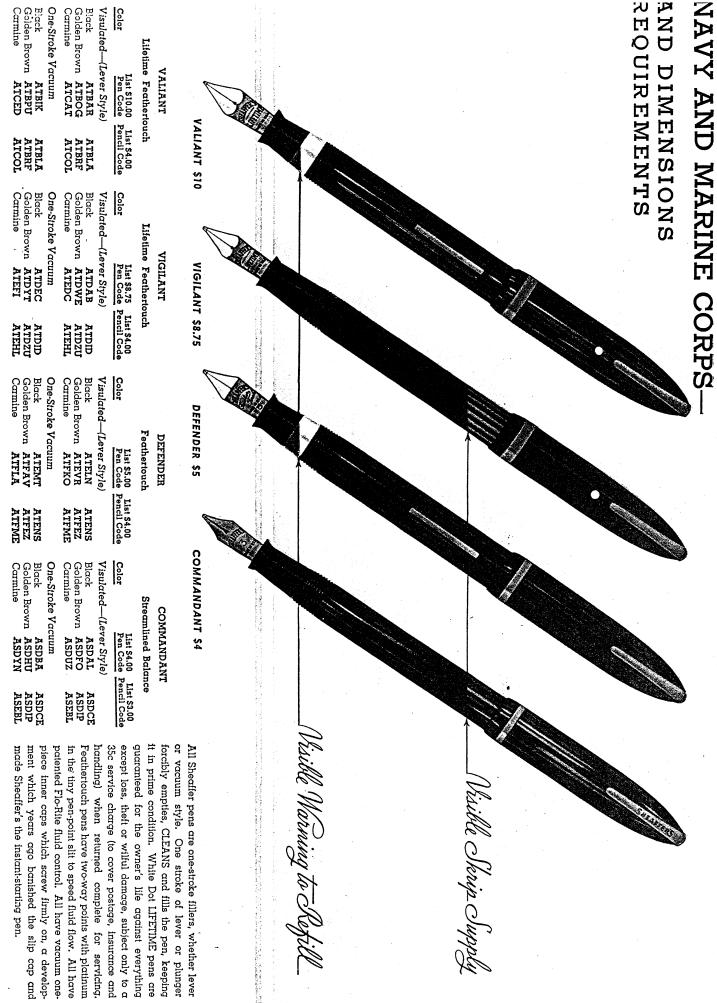
Carmine ATEJR		Black ATDRA	Visulated—(Lever Style)	Color
Carmine		Black	One-Stroke Vacuum	Color
ATEKT	ATECB	ATDUG	Ħ	Code Code
Carn	Gold	Blac	Visu	Colos

Streamlined Feathertouch DEFENDER ENSEMBLE List \$9.00

Black Golden Brown Carmine	Color Visulated—(Lever Style)
ATERF ATFHI ATFNU	Code er Style)
Black Golden Brown Carmine	Color One-Stroke Vacuum
ATETN ATFIT ATFOC	Code

COMMANDANT ENSEMBLE Streamlined Balance

Vigilant Ensemble, \$12.75 Valiant Ensemble, \$14.00



PREMIER ENSEMBLE

FOR MEN . "WHITE DOT

Feathertouch GIFT

and pencils are listed separately. matched with a Sheaffer FINELINE pencil; on the page opposite, pens ing pen. On this page, gift ensembles in de luxe packaging, the per cap contains an inner cap of one-piece construction. Screwed on firmly Combined with the FLO-RITE feed, perfect fluid control is assured. The with platinum in the tiny fluid slit makes two-way writing perfect the pen, keeping it in prime condition. The FEATHERTOUCH poir whether lever or vacuum style—one stroke empties, fills and CLEAN Dot, symbol of finest quality. All LIFETIMES are one-stroke fillers or willful damage, subject only to a 35c handling charge when serv the cap effectively seals out all air, making Sheaffer's the instant-star have received from their LIFETIME pens, they are proud of the Whit It is guaranteed unconditionally against everything except loss, thef pen or ensemble. While the finest in other gifts may be too expensive There is no other gift that is the finest of its kind which is obtainable for so low a price as a White Dot Sheaffer LIFETIME FEATHERTOUCH iced, if all parts are returned. Because of the wonderful service peopl long run, because it is guaranteed to serve as long as the owner lives finest pen—a Sheaffer Lifetime—is the cheapest pen to own in th the finest in a fountain pen will fit practically all budgets, and

HERITAGE ENSEMBLE

cay Pearl arine Green

den Brown e-Stroke Vacuum

signature engraving.) (Size same as Premier but with all trim 14-K Gold. Wide 14-K band for List \$35.00

One-Stroke Vacuum Black isulated—(Lever Style) Autograph Lifetime TALVO

TAMYO

isulated—(Lever Style) Lifetime Feathertouch List \$14.00

isulated—(Lever Style)

Lifetime Feathertouch

List \$15.00

rine Green ay Pearl

ABADA

EXCELLENCE ENSEMBLE Autograph Lifetime

Black
Cne-Stroke Vacuum
Black (Size same as Statesman but with all trim 14-K Gold. Wide 14-K band for signature engraving.) isulated—(Lever Style) List \$35.00 TAMVU TALVY One-Stroke Vacuum Black

STATESMAN ENSEMBLE

Gray Peari Marine Green colden Brown Fray Pearl Marine Green armine ne-Stroke Vacuum lden Brown WUMYB KALAS RICKI EKIGD ray Pearl Marine Green

ADMIRAL ENSEMBLE

Golden Brown Gray Pearl Marine Green isulated—(Lever Style) ne-Stroke Vacuum den Brown Streamlined Feathertouch List \$9.00 MYYDI ABAN'

VICEROY ENSEMBLE Autograph Lifetime

(Size same as Statesman but with wide 14K band for signature en graving. Other trim gold filled.) isulated—(Lever Style) List \$25.00

BUDFO TALSI ENSEMBLE, \$15.00

Cifetime Feathertouch

PREMIER



EXCELLENCE AUTOGRAPH LIFETIME

(Same size as Statesman except all trim is 14-K Gold with wide 14-K band for signature engraving.)

	List \$20.00	List \$15.00	
ol or	Pen Code	Pencil Code	
isulateo	isulated—(Lever Style)		

BALBO BALTO

VICEROY AUTOGRAPH LIFETIME (Same size as Statesman but with wide latk band for signature engraving. Other trim, gold filled.) CADEB . BALTO

Pen Code List \$16.50 Pencil Code List \$8.50

BABAB BABUB

BUDCA

(Same as Viceroy Autograph except with gold-filled "over-the-

One-Stroke Vacuum Black	Visulated—(Lever Style) Black RAI	Color		top" military
RABIT	ver Style) RABEX	Ensemble Code	List \$25.00	top" military clip, and special military length
RABFJ	RABCA	Pen Code	List \$16.50	military length
RABDY	RABDY	Pencil Code	List \$8.50	

YOUR NAME—EXACTLY AS YOU SIGN IT

in the list price. Thus, these fine writing instruments signature which sets this gift apart from all others. giving the finest is added the thrill of giving the become intimately personalized, and to the thrill of the wide 14-K gold bands. This engraving is included men place the recipient's signature in facsimile on saries, birthdays, "gifts to the boss." Expert craftsthe perfect gift for weddings, promotions, anniverpacked in rich, genuine leather cases. They make Autograph ensembles are fine pieces of Jewelry

*Trade Mark Registered U. S. Patent Office

One-Stroke Vacuum
Netek WABUB
Sclden Brown KABLA
Sclden Brown KESFI
Acrine Green EBEXF

Golden Brown Gray Pearl Marine Green

Golden Brown Gray Pearl Marine Green

REGN

Black

CADAB

BALNE

One-Stroke Vacuum

Black

BALFA

BALNE

Visulated—(Lever Style)

One-Stroke Vacuum WABAB

One-Stroke Vacuum
WADAB

/isulated—(Lever Style)
BALAP
Bolden Brown KABAV
Broy Pearl REZBY
Admine Green EBAZD
Carmine ABCAD

BALAK KADIS RITKE EFADC ABELY

Black Golden Brown Gray Pearl Marine Green

Golden Brown Gray Pearl Marine Green

KACEF REKMI ECUMS ABDIL

BALCO KADUB HISLA EFECF ABEMC

Carmine

Visulated—(Lever Style)
Black FIBAC

Carmine

Visulated—(Lever Style)
Black BALDO

Lifetime Feathertouch

Lifetime Feathertouch

Feathertouch ADMIRAL

List \$5.00 Pen Code

Pencil Code List \$4.00

band for signature engraving.)

List \$20.00

List \$15.00

Pen Code

Pencil Code

trim is 14-K Gold with wide 14-K (Same size as Premier except all

HERITAGE AUTOGRAPH

LIFETIME

List \$10.00 Pen Code

Pencil Code List \$4.00 STATESMAN

PREMIER

Pen Code List \$10.00

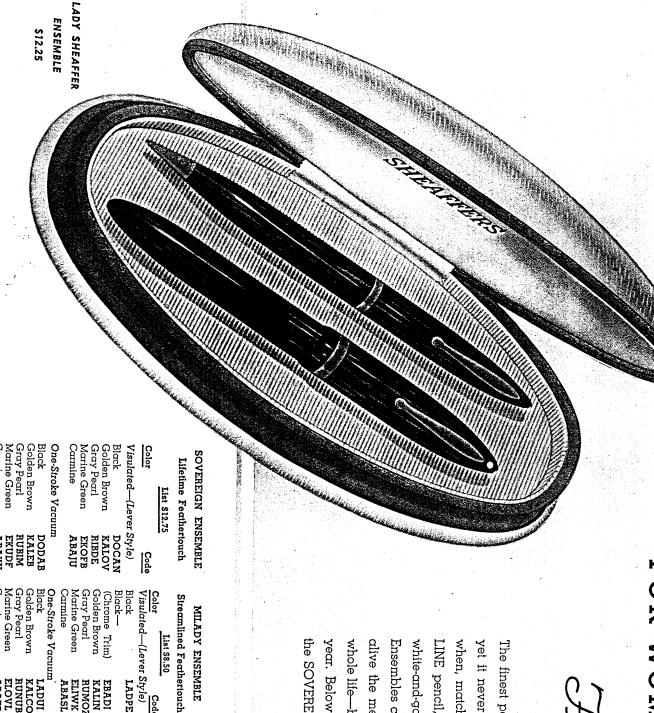
Pencil Code

List \$5.00

FOR WOMEN -- WHITE DOT

Feathertouch* GIFT

whole life—by serving faithfully day by day, year by alive the memory of the day throughout the user's Ensembles costing no more than an orchid can keep white-and-gold presentation case pictured at left LINE pencil, it is opened to view in the stunning yet it never fails to thrill both giver and recipient the SOVEREIGN is equally preferred by many men. year. Below are listed prime favorites of women, but when, matched with a perfectly proportioned FINE-The finest pen the world affords is not a costly gift



MILADY ENSEMBLE

List \$8.50

Lifetime Feathertouch LADY SHEAFFER ENSEMBLE

Lifetime Feathertouch

List \$30.00

LADY AUTOGRAPH ENSEMBLE

LADUI KALCO RUNUB ELOVL ABATB

Black Golden Brown One-Stroke Vacuum Marine Green

Gray Pearl Marine Green

EBADI KALIN RUMOZ ELIWK

(Chrome Trim) Golden Brown Gray Pearl

EBAGU KALIC RUCON ELACG

Black

Visulated—(Lever Style)

LADPE

Black

LADCA

lack-

Visulated—(Lever Style)

ABASI

Carmine

ABALR LADAG

One-Stroke Vacuum

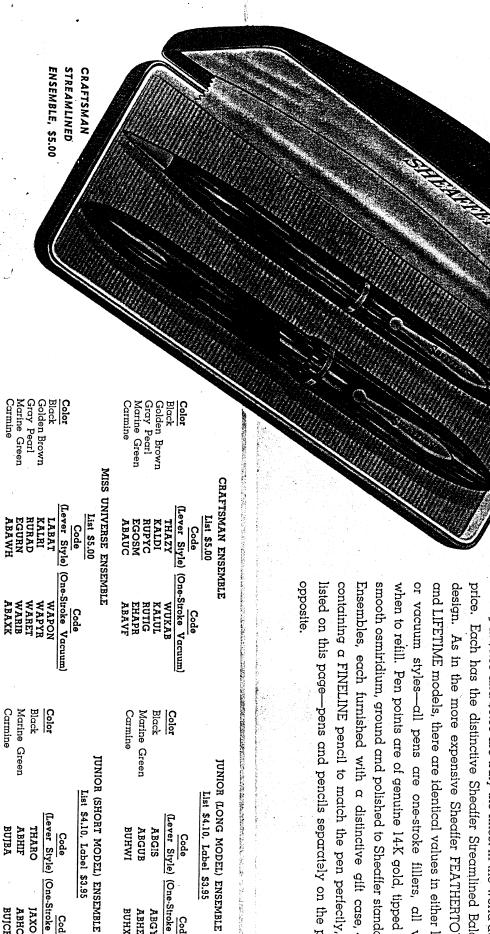
TAMVY



STREAMLINED BALANCE GIFT

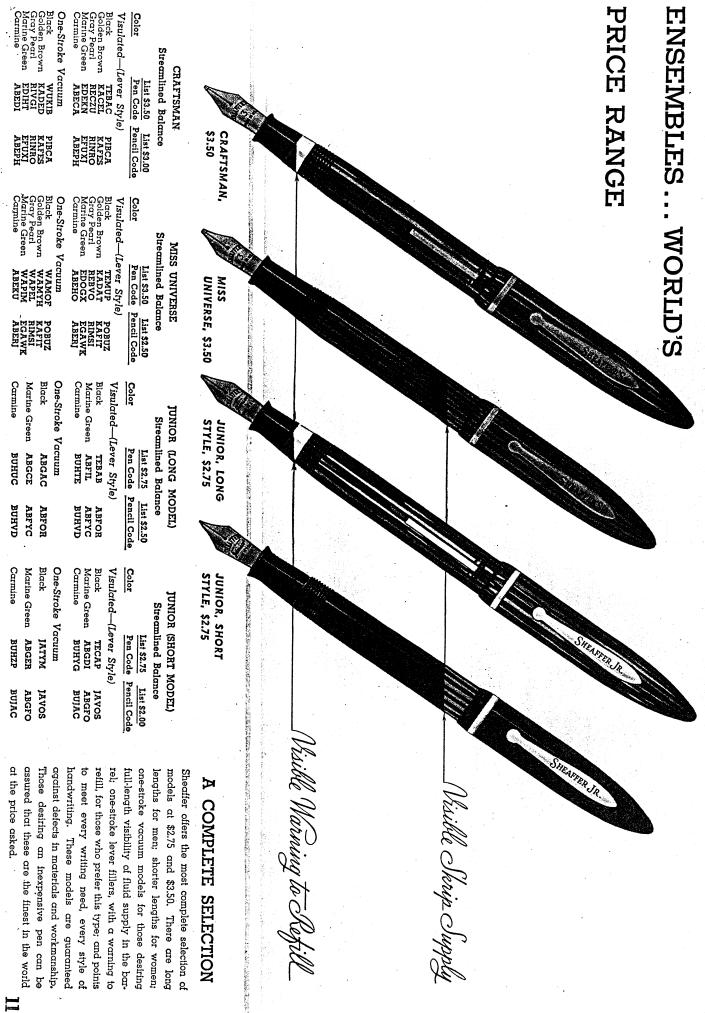
FINEST IN THE POPULAR

opposite. containing a FINELINE pencil to match the pen perfectly, are Ensembles, each furnished with a distinctive gift case, and smooth osmiridium, ground and polished to Sheaffer standards. or vacuum styles—all pens are one-stroke fillers, all warn listed on this page—pens and pencils separately on the page when to refill. Pen points are of genuine 14-K gold, tipped with and LIFETIME models, there are identical values in either lever design. As in the more expensive Sheaffer FEATHERTOUCH price. Each has the distinctive Sheaffer Streamlined Balance selling at \$5.00 and \$3.95 are truly the finest in the world at this can be produced for the price asked. These inexpensive sets No product bears the Sheaffer name unless it is the finest that



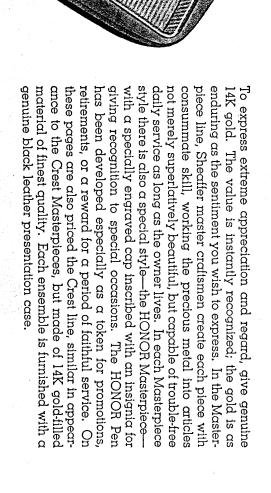
Marine Green Carmine	Black	Color	
ABGUB BUHWI	ABGIS	Code (Lever Style)	mist \$4.10, Label \$3.33
ABHER BUHXF	ABGYD	Code Code (Lever Style) (One-Stroke Vacuum)	0.30

(Lever Style) (One-Stroke Vacuum) THARO JAXOC ABHIF ABHOG BUJBA BUJCE
(Lever Style) THARO ABHIF BUJBA



MASTERPIECES THAT THE

PRESENTATION ENSEMBLES IN EITHER 14K GOLD



Masterplece Ensemble, \$125. [With HONOR Caps, \$150.]		
14.K CREST MASTERPIECE ENSEMBLE List \$80.00 Chased Plain 14.K LADY CREST MASTERPIE ENSEMBLE ENSEMBLE Chased Chased SORI SORI SORI SORI SORI	14-K MASTERPIECE ENSEMBLE List \$125.00 Code	
PIECE LADY CREST ENSEMBLE Code SOMKE SOMKE SOMPU Visulated—(Lever Style) ERPIECE Black Golden Brown SOPIN SOPIN SORDA Golden Brown SORDA Golden Brown ASI	EMBLE Code SOBUL SOBYL SOBYL FECE SOLAT SOLAB SOLAB SOLOF SOLAB SOLOF S	
SEMBLE rlouch rouch Sodki Sodki Sodky ASKAC ASKCE	ABLE rtouch le Code SOPMU ASIST ASIXO	

14-K CREST HONOR MASTER-PIECE ENSEMBLE List \$75.00

Code: SOGSI

Code: SOHAR

14-K HONOR LADY CREST MASTERPIECE ENSEMBLE List \$65.00

Code: SOHOS

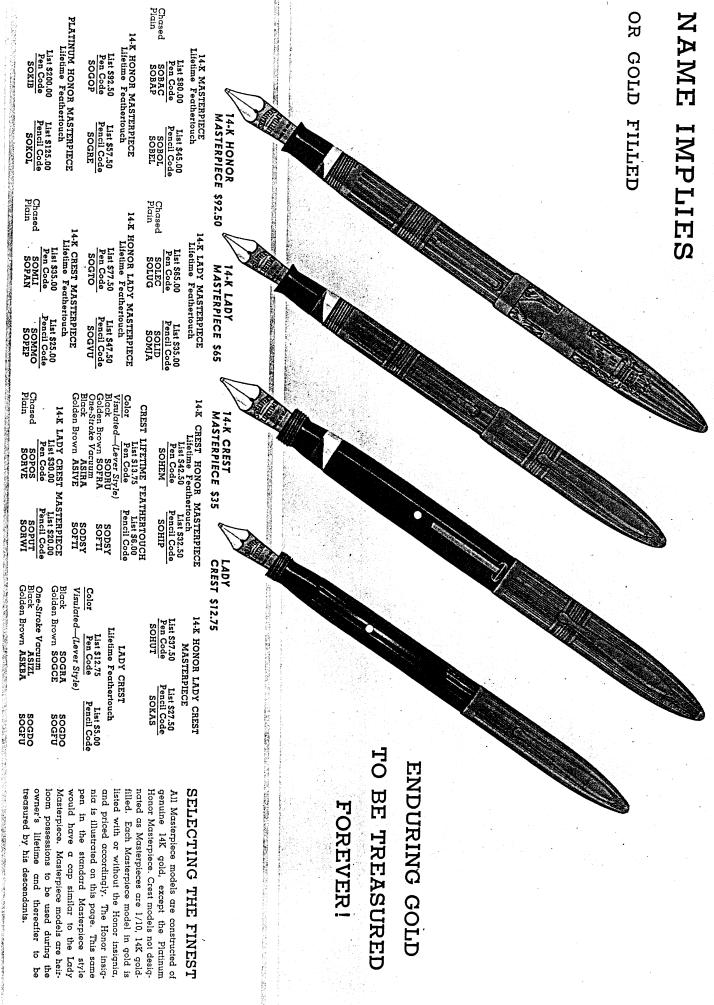
14-K HONOR LADY MASTER-PIECE ENSEMBLE List \$125.00 PLATINUM HONOR MASTER PIECE ENSEMBLE List \$325.00

Code: SOKEN

Code: SOGMA

14-K HONOR MASTERPIECE

ENSEMBLE



SHEAFFER'S Jaintain-of- Wie RESERVOIR DESK SETS

INCREASED EFFICIENCY CREATES A NEW MARKET

Within the last few years, thousands of cheap "dip-type" desk sets have been sold. Generally speaking, many of them have been fairly satisfactory in use. Their inherent faults have been due principally to their cheapness of construction. They were designed to be molded the cheapest way. Under extreme temperature changes the writing fluid might run out of the socket. Because of unscientific design, the sockets of many were so constructed that after a few days' use, the pen exerted a pumping action when withdrawn from the socket, causing a dirty pen and dirty fingers. Practically all, however, had the advantage of a large writing fluid supply quickly to hand.

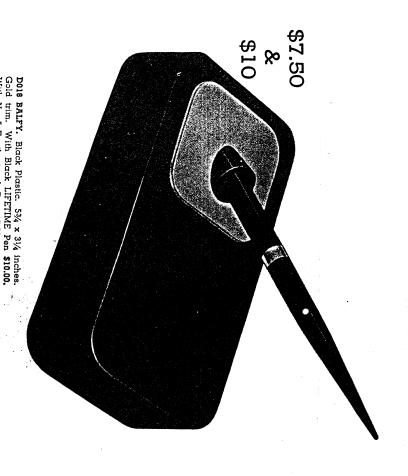
Sheaffer engineers and designers attacked the problem of making a writing set of this type truly efficient. Thousands were spent in research. Now, the many hundreds who prefer sets of this type may have them in sparkling designs reflecting Sheaffer quality, Sheaffer design and Sheaffer engineering.

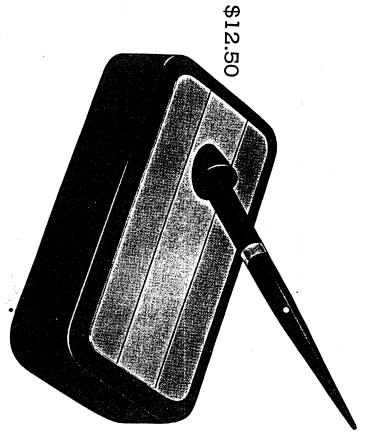
SPLENDID GIFTS OF QUALITY AND USEFULNESS

No expense has been spared to make the "Fountain-of-Use" the finest. The interior mechanism (see diagram) is costly, but it provides a feature

hitherto impossible in a reservoir base set: The fluid level in the socket touches the pen tip only. If the fluid level becomes too high—through temperature change—it is easily reset by simply lifting the socket plate and tipping the base, whereupon excess fluid drains back into the reservoir. The construction of pen-point and "feed" permits a complete filling of the pen almost instantly. Filled, the pen writes several hundred words. The result is non-stop writing in actual use. The reservoir holds a full two-ounces of fluid at one filling, enough to last even heavy writers a matter of months. Socket construction of special design insures a clean pen, clean fingers. The pen is of "Lifetime" quality—guaranteed for the owner's life—or of No. 5 quality at \$2.50 less per pen per set if desired. Feathertouch two-way points assure the smoothest of writing. Finally, the beautiful appearance of the sets lends an air of distinction to any desk, any office.

These are beautiful gifts—we recommend them particularly where a very lightweight pen, lighter than a fountain pen, is desired—and where the owner may go off for days at a time without using; when he returns he will find his set ready to go—INSTANTLY!





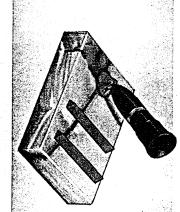
D038 BAGSE. Black Plastic. 53/4 x 3/4 inches. Top plate Natural and dull Bronze. With Black LIFETIME Pen \$12.50.

With No. 5 Feathertouch Pen, \$7.50.



DRY-PROOF DESK SETS

from scores of designs that are the utmost in good taste. morning. As a gift for the home, the office, or the student's desk, a Dry-Proof The Dry-Proof feature of Sheaffer desk sets increases their usefulness many times over ordinary desk sets. A slight turn of the bell of the socket locks the desk set is unsurpassed in value, quality, usefulness and durability. Choose this exclusive feature holds pen in place so that it is ready to write the following dry it out. Likewise, if the set is folded down and placed in a drawer at night, pen in tightly, where it may be left for days with no air reaching the point to





No. 5 pens, \$9.50; with LIFETIME pen, All "F" line desk sets available with No. 5 pen at \$7.00; with LIFETIME pen \$12.00. TIME Pens, \$10.00. All "H" line with at \$10.00. All "G" line sets with LIFE-

F463 BACOP. Colored Pedrara Onyx. 2½ x 3½ inches. Gold trim. With No.3 Brown Pen \$5.00.

F533 BACXJ. Brown Plastic. 234 x 434 Inches. Gold trim. With No. 3 Brown Pen \$5.00.



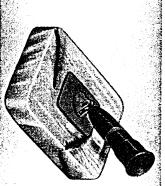
F453 BACMH. Colored Pedrara Onyx. 2½ x 3½ inches. Gold trim. With No. 3 Black Pen \$5.00.



F523 BACWU. Brown Plastic. 31/2 x 5 inches. Gold trim. With No. 3 Brown Pen \$5.00.



F483 BACRO. White Pedrara Onyx combined with Black Plastic. 3½ inches diameter. With No. 3 Black Pen \$5.00.



Onyx. 21/2 x 31/2 inches. Gold trim. With No. 3 Brown Pen \$5.00. F443 BACLB. Colored Pedrara



31/4 inches dia. Gold trim. With No. 3 Black Pen \$5.00. F493 BACSF. Black Glass.

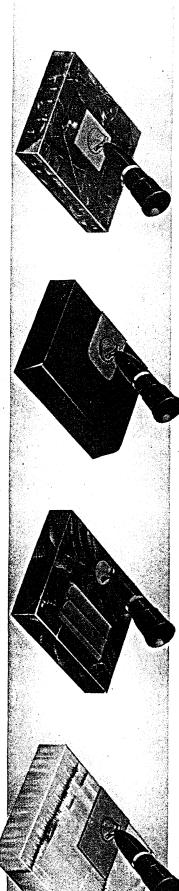
F263 BUDIZ. Colored Pedrara Onyx. 234 x 314 inches. Gold trim. With No.3 Brown Pen \$5.00.

3 x 41/4 inches. Gold trim. With No. 3 Black Pen \$5.00. F473 BACPI. Black Carrara.



F513 BACUC. Colored Pedrara Onyx. 3½ inches dia. Gold name plate. With No. 3 Brown Pen \$5.00.

\$7.50 GIFTS

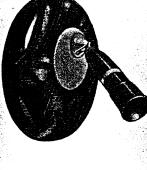


G415 BADEN. Green Brazilian Onyx. 3 x 3½ inches. Gold trim. With No. 5 Black Pen \$7.50.

G365 BACYS. Black Carrara. 234 x 334 inches. Gold trim. With No. 5 Black Pen \$7.50,

G245 BUDUB. Brown Onyx. 3 x 3½ inches. Gold trim. With No. 5 Brown Pen \$7.50.

H103 BADGC. Colored Pedrara Onyx. 31/4 x 5 inches. Gold trim. With No. 3 Black Pen \$7.50.

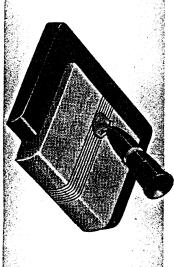


G395 BADCY. Brown Onyx. 31/2 inches dia. Gold name plate. With No. 5 Brown Pen \$7.50.

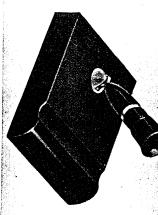


G385 BADBI. Colored Pedrara Onyx. 2½ x 4 inches. Gold trim. With No.5 Brown Pen \$7.50.

G355 ABJOM. Brown and Cream Plastic. 3½ x 5 inches. Gold trim. With No. 5 Brown Pen \$7.50.



 $3\frac{1}{4}$ x 5 inches. Chrome trim. With No. 3 Black Pen \$7.50. H113 BADHE. Black Carrara.



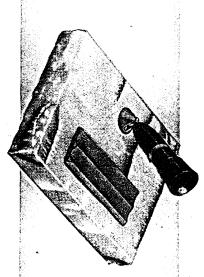
G235 BUDTO. Black Carrara. 3 x 3½ inches. Gold trim. With No. 5 Black Pen \$7.50.

G375-BADAF. Green Brazilian Onyx. 3½ inches dia. Gold name plate. With No. 5 Brown Pen \$7.50.





31/2 x 4 inches. Gold trim. With No. 5 Black Pen \$7.50. G405 BADDX. Black Carrara.



H093 BADFL. Colored Pedrara Onyx. 31/4 x 5 inches. Gold trim. With No. 3 Brown Pen \$7.50.

\$10 Lifetime* GIFTS

The great value of the \$10 LIFETIME line is instantly apparent when it is considered that the bases are \$3.50 values. Add an \$8 LIFETIME desk pen and the result is an \$11.50 value sold complete for \$10. The desk sets illustrated on these two pages have been particularly designed for use in the home. Each will add to the attractiveness of the home desk, or the student's room. The six larger desk sets on the bottom row are priced at \$10 with a No. 3 pen, \$12.50 with a No. 5 pen and \$15 with a LIFETIME pen.



M518 BADRY. Colored Pedrara Onyx. 3 x 3½ inches. Gold monogram plate. With Brown LIFETIME Pen \$10.00.



M578 BAECZ. Peach Mirror. 3½ inches dia. Gold trim. With Brown LIFETIME Pen \$10.00.



M408 BUEPD. Brown Onyx. 3 x 3½ inches. Gold name plate. With Brown LIFETIME Pen \$10.00.



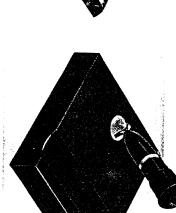
M548 BADUZ. Colored Pedrara Onyx. 2½ x 4½ inches. Gold trim. With Brown LIFETIME Pen \$10.00.



M558 BADXR. Brown Onyx. 3½ x 3½ inches. Gold trim. With Brown LIFETIME Pen \$10.00.



M528 BADSP. Green Brazilian Onyx. 2½ x 4 inches. Gold monogram plate. With Brown LIFETIME Pen \$10.00.

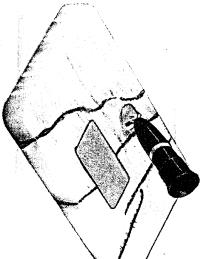


M338 BUEFO. Black Carrara. 3½ x 3½ inches. Gold trim. With Black LIFETIME Pen \$10.00.

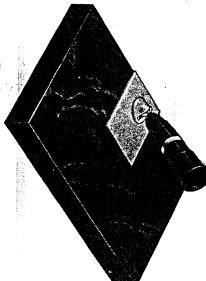


K153 BADMG. Green Brazilian Onyx. 334 x 614 inches. Gold trim. With No. 3 Black Pen \$10.00.

18



K063 ADAVO. Colored Pedrara Onyx. 334 x 61/2 inches. Gold name plate. With No. 3 Brown Pen \$10.00.



K133 BADJO. Brown Onyx. 33/4 x 61/4 inches. Gold trim. With No. 3 Brown Pen \$10.00.

\$10 GIFTS



M568 BAEBV. Colored Pedrara Onyx. 234 x 3½ inches. Gold trim. With Black LIFETIME Pen \$10.00.



M398 BUENC. Black Carrara. 2½ x 4½ inches. Gold name plate. With Black LIFETIME Pen \$10.00.



M418 ABJUF. Green Brazilian Onyx. 3½ inches dia. Gold trim. With Black LIFETIME Pen \$10.00.



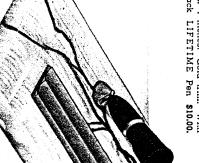
M498 BADOK. Black Carrara. 31/2 x 31/2 inches. Gold trim. With Black LIFETIME Pen \$10.00.



M508 BADPH. Black Carrara. 3 x 4 inches. Gold trim. With Black LIFETIME Pen \$10.00.





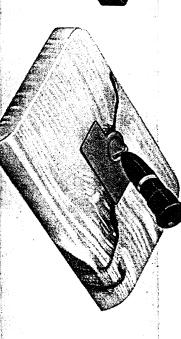


K123 BADID. Colored Pedrara Onyx. 334 x 6½ inches. Gold pencil grooves. With No. 3 Brown Pen \$10.00.



M538 BADTJ. Brown Onyx. 2½ x 4 inches. Gold Monogram plate. With Brown LIFETIME Pen \$10.00.





K143 BADKB. Colored Pedrara Onyx. 4 x 6½ inches. Gold name plate. With No. 3 Black Pen \$10.00.

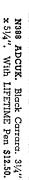
K073 ADAWE. Black Carrara.
4 x 61/2 inches. Gold trim.
With No. 3 Black Pen \$10.00.

\$12.50 Lifetime GIFTS

Frequently overlooked is the fact that a Sheaffer's Dry-Proof desk set makes a wedding gift second to none. Engrave the pen—or the base—with the first names of bride and groom, and the date. Many have said their Sheaffer set was used more, and treasured more because of its usefulness, than any wedding gifts they received, many of which, while fine, were seldom used. For a gift of great durability, daily usefulness, and constant reminder of the recipient, choose a Dry-Proof desk set.



N368 ADCIB. Brown Onyx. 31/4 x 5". With LIFETIME Pen \$12.50.



N418 BAEDX, Brown Onyx. 31/4" x 5". With LIFETIME Pen \$12.50.

N428 BAEGW. Colored Pedrara Onyx. 31/4" x 6". With LIFETIME Pen \$12.50.



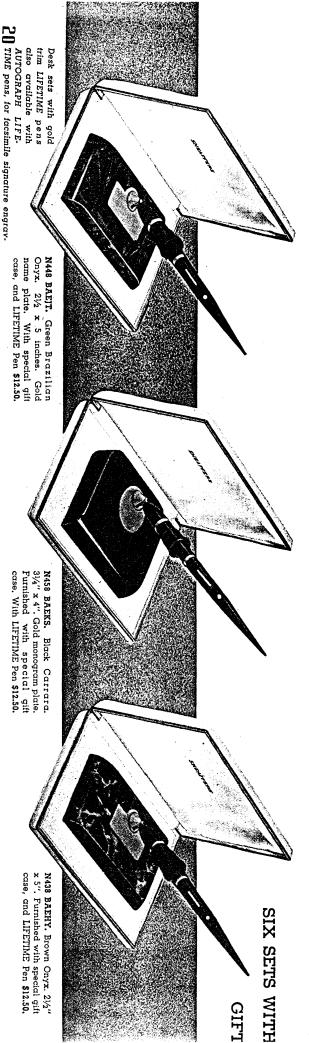
N488 BAEPU. Black Carrara, 31/4 x 5 inches. Gold monogram plate. With LIFETIME Pen \$12.50.

N468 BAELR. Colored Pedrara Onyx. 3" x 5". Gold monogram plate. With LIFETIME Pen \$12.50.

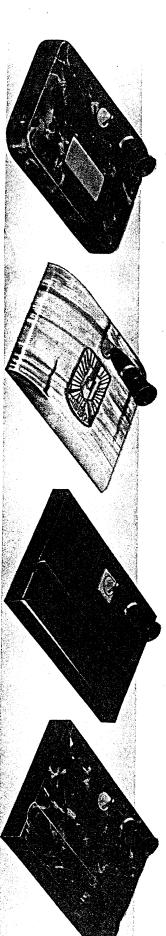
N348 ADBYL. Green Brazilian Onyx. 3 x 5 inches. With Black LIFETIME Pen \$12.50.

N498 BAERA. Brown and Colored Pedrara Onyx. 3 x 5 inches. With LIFETIME Pen \$12.50.

N478 BAENP. Black Carrara. 3½ x 5¼ inches. Gold Eagle motif. With LIFETIME Pen \$12.50.



\$15 GIFTS



R268 BUFBE. Brown Onyx. $41/2 \times 7$ inches. With LIFETIME Pen \$15.00.

R418 BAGCX. Colored Pedrara Onyx. 414" x 6½".. Eagle motif. With LIFETIME Pen \$15.00.

R298 ADDBU. Black Carrara. $41/2 \times 63/4$ inches. With LIFETIME Pen \$15.00.

R188 PEZFY. Brown Onyx. 41/2 x 63/4 inches. With LIFETIME Pen \$15.00.



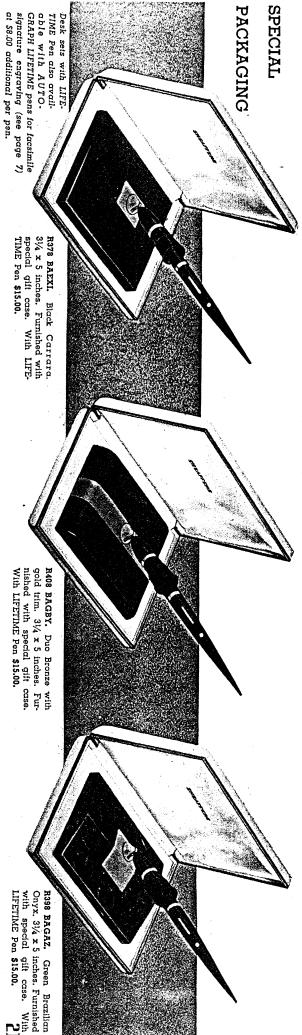
R358 BAETC. Green Brazilian Onyx. 4% x 534 inches. With LIFETIME Pen \$15.00.

R348 BAESB. Black Carrara. 33/4 x 61/2 inches. Monogram plate. With LIFETIME Pen \$15.00.

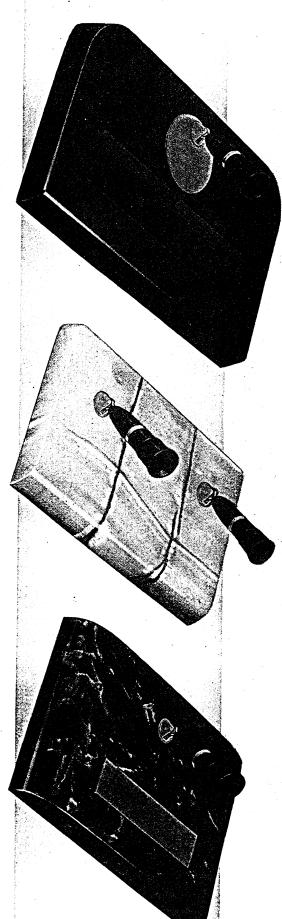
R425 BAGDW. Natural Bronzo with Sterling trim. 4" x 6½". With Number 5 Pen \$15.00.

R368 BAEWE. Brown Onyx. 476" x 534". Gold name plate. With LIFETIME Pen \$15.00.

R318 ADDKA. Green Brazilian Onyx. 4 x 6 inches. With LIFE. TIME Pen \$15.00.



\$20 Lifetime* GIFTS



\$388 BAGHU. Black Carrara. 5½ x 9 inches. Gold name plate. With Black LIFETIME Pen \$20.00.

\$289 BUFIY. Colored Pedrara Onyx. 4½ x 7½ inches. Gold trim. With two Brown LIFETIME Pens \$20.00. With No. 3 Pens \$12.50.

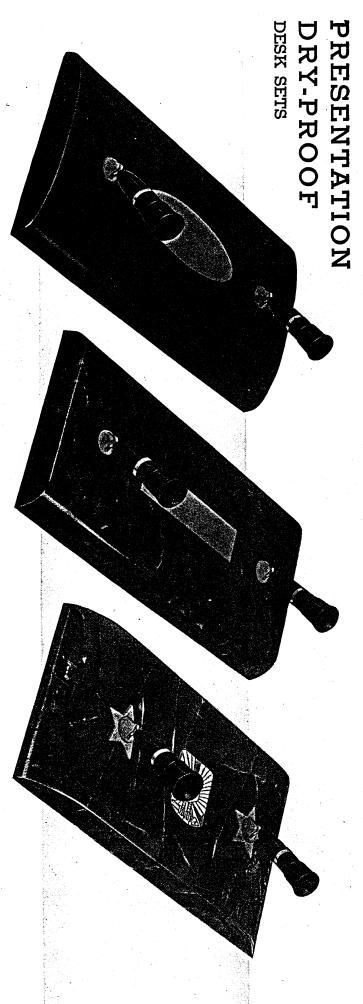
S348 ADEBT. Brown Onyx. 5 x 8 inches. Gold name plate. With Brown LIFETIME Pen \$20.00.



S378 BAGEV. Brown Onyx. 5 x 8 inches. Gold name plate. With Brown LIFETIME Pen \$20.00.

\$318 ADDUN. Green Brazilian Onyx. 434 x 734 inches. Gold trim. With Black LIFETIME Pen \$20.00.

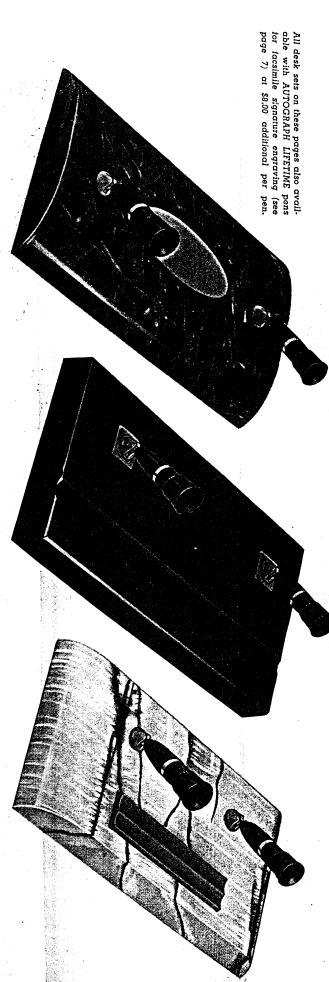
\$399 BAGIT. Black Carrara. 4 x 7½ inches. Gold tim. With two Black LIFETIME Pens \$20.00. With No. 5 Pens \$16.50. With No. 3 Pens \$12.50.



7230 BAGJS. Black Carrara. 5 x 10 inches. Gold name plate. With Black LIFETIME Pen and Desk Pencil \$25.00. With two LIFETIME Pens \$27.00.

T160 BUGEF. Brown Onyx. 5 x 10 inches. Gold name plate. With Brown LIFETIME Pen and Desk Pencil \$25.00. With two LIFETIME Pens \$27.00.

V449 BAGNA. Green Brazilian Onyx. 5 x 10 inches. Eagle motif. Gold trim. With two Black LIFETIME Pens \$30.00. With LIFETIME Pen and Desk Pencil \$28.00.



V430 BAGLP. Green Brazilian Onyx. 5 x 10 inches.

T193 ADEGO. Black Carrara. 5 x 10 inches. Gold trim. With two Black LIFETIME Pens \$25.00.

T220 ADEKU. Colored Pedrara Onyx. 434 x 91/2 inches. Gold Pencil Grooves. With Black LIFETIME Pen and





V379 ADEST. Green Brazilian Onyx. $71/2 \times 15$ inches. With concealed cigarette box. Natural Bronze finish with Horse Medallion. With Two Black LIFETIME Pens \$75.00.

V420 BAGKR. Brown Onyx. 6 x 12 inches. Gold name plate. With Brown LIFETIME Pen and Desk Pencil \$35.00. With two LIFETIME Pens \$37.00.

Lifetime GIFTS



N328 ADBOC. Brown lamp with Bronze and Gold trim. Height overall 11 inches. Shade 3½ x 12 inches. With Brown LIFETIME Pen \$12.50.

F503 BACTD. Brown Bakelite Memo Pad. Gold trim. 51/4 x 83% inches. With No. 3 Brown Pen \$5.00. With LIFETIME Pen \$10.00.

\$368 ADEDI. Brown Fluorescent lamp with Bronze and Gold trim. Height 13½ inches. For 110 volt 60 cycle current. With Brown LIFETIME Pen \$20.00.



No. FLE

mark. These pencils make splendid gifts. They're the ideal pencil for everyday utility use, yet their shorthand, exact drawings, more point, pencil with 39% smaller writing prices.) FINELINE is the tomers when lithographed with a firm's tradeconstruction is quality throughout. They're fine for single gifts where \$1.00 to \$2.50 is the budget imit—especially fine for industrial giving clear carbons, (Write for special quantity original neat They're fine gifts to cus-No. ITE

No. IJ



FEATURES OF THE

No. IBE

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MODELS

EITHER "PUSH TYPE" OR "TURN TYPE" MODELS Description NOW AVAILABLE IN

chasing
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chasing
Red Clicker "push type"
Red "turn type" with white pearl center section.
Red "turn type" without white pearl center section.
Red "turn type" without white pearl center section.
Green "turn type" without white pearl center section.
Green "turn type" without white pearl center section.
Black Clicker "push type".
Black "turn type" without white pearl center section.
Black "turn type" without white pearl center section.
Black "turn type" without white pearl center section.
Blue Clicker "push type".
Blue "turn type" with white pearl center section.
Brown "turn type" with white pearl center section.
Brown "turn type" with white pearl center section.
Brown "turn type" with white pearl center section. sh type".
with white pearl center section. Stainless steel tip. Es pearl center Especially for drafting... Standard ribbon

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COMPARTMENT FOR RESERVE LEADS

ERASER PROPELLING SCREW

DOUBLE-LENGTH ERASER

SHEAFFER

WORLD'S FINEST PENCIL ACCESSORIES

in color. People everywhere recognize them as the finest Both are of unsurpassed quality—strong, smooth, dense 8-Point lead fits ALL pencils using .046" diameter leads. writing. It comes in double-length and single length to fit assortment of lead brands. Sheaffer Fineline and 8-Point ALL pencils requiring small diameter leads. The Sheaffer thinner lead of .036" diameter which revolutionized pencil leads fit all pencils in common use. Fineline is the original Today it isn't necessary for a merchant to carry an

FEATURE ONE LINE OF LEADS

Greater, and the luthover against investment is agreater. Following this plan, what he might have regarded simply as an accommodation for his cus-ALL grades, ALL sizes, ALL colors, at a fraction of chases, obtaining the maximum volume discounts. tomers, suddenly becomes a profitable portion of his business, with his customers better served! quality than Sheaffer's, his sales are as great lines. Then, since people know there is no finer the investment required for doing the same on several With one line he can carry a complete assortment of doing enables the merchant to concentrate his pur-There's a virtue in featuring one line of leads. So

Prices. Request Enclosure No. E-58 Industrial Packages and Quantity Write for Information on Specia



15c Package of 8-POINTED Leads for pencils using .046" diameter retilis. Standards. Standards. Standards. Also available in 4" length

eads-Crasers 15c Package of FINELINE Double-Length 29" Leads. Single length pack-ages contain same number of inches per box but leads are half as long. Fineline 25c Economy Package of FINELINE Double-Length 234" Leads. Single length packages contain same number of inches per box but leads are half as long. SHEAFFERS SHEAFFERS -

and Indelible.

Medium Hard; 2H—Hard; 3H—Very B-Soft; HB-Medium; F-Firm; H-

FINELINE LEADS are supplied in: CHART OF LEAD GRADES

Hard; 4H—Extra Hard. Also Red, Blue

Hard; 4H—Extra Hard. Also Red, Blue,

Medium Hard; 2H — Hard; 3H — Very 2B-Very Soft; B-Soft; F-Firm; H-

8-POINTED LEADS: 3B-Extra Soft;

Green, and Indelible.

A PRECISION LEAD OF GREATER STRENGTH AND SMOOTHNESS

that it gave greater smoothness. Thus, the diameter could be made smaller with sarety. The new lead made possible the Sheaffer FINELINE pencil and the many imitations of the Sheaffer product now on the market. Regardless of the make pencil your customer has, if it requires an .036" lead, sell him FINELINE, for no imitation lead has the strength and For many years the regular .046" diameter lead reigned supreme. It was thought this was the thinnest practicable lead. Then Sheaffer introduced FINELINE of .036" diameter. smoothness of the original the result of a new process in lead making developed for Sheaffer by the Joseph Dixon Crucible Company. The new process did this: It gave greater strength at the same time



8-POINT (Octagonal Shape) LEADS—FIT ALL REGULAR PENCILS

SHEAFERS 6.156

AND WASP CUPPER PENCILS

REGULAR ERASERS

REGULAR

ERASERS

FIT ALL SHEAFFER'S BALANCE

quirements regardless of the pencil he carries WITHOUT CARRYING MORE THAN ONE MAKE OF LEADS—SHEAFFER'S. the formula from which it is made; and it enables you to take care of any customer's rethe sharpest lead of its size because of its shape; it is stronger and smoother because of 8-POINT design not only fits all regular pencils but it has these further advantages: It is Note that regardless of the shape of the tip, the Sheaffer 8-POINT lead fits perfectly. The The diagrams above show the various types of regular pencil tips requiring .046" leads



you wouldn't otherwise get

ERASERS FOR ALL SHEAFFER PENCILS

J6—For Sheaffer Clicker Fineline Pencils
E3—For All Fineline "Working Togs" "Turn-Type" Pencils
OE—Oversize—for Sheaffer Bell Top Titan Pencils R3—For Sheaffer Streamlined Balance Pencils R6—For Sheaffer Streamlined Balance Pencils

Packed
3 in tube
6 in tube
6 in tube
3 in tube
3 in tube 10c per tube 15c per tube 15c per tube 15c per tube 15c per tube 10c per tube

see them displayed. Display erasers and you will pick up many sales Erosers in Tubes



The First

MECHANICAL

PENCIL

of

SHEAFFER'S

Hineline

FOR CUSTOMER GOOD WILL GIFTS

The customer-remembrance gift that is soon worn out or discarded isn't worth giving! The gift you give should reflect the quality of your firm — therefore, quality must be inherent in it.

In selecting a good will gift obtain the greatest good will value for your dollar. Nothing more practical than a high-quality writing instrument can be given. That explains the instant, national success of Sheaffer's FINELINE in lithographed and imprinted styles. Carry your good will message to all your customers on this high quality pencil and remind them daily for years of your business and your service.

Everyone will be equally pleased with a FINELINE gift. Uses the new thin, permanently sharp FINELINE lead. Your customers will use the FINELINE pencil a long, long time because it has the sturdiest, most precise mechanism.

Inexpensive!

FINELINE quality is known — FINELINE'S quantity price is a pleasant surprise! As the details of lithography and imprinting work necessarily occasion differences in completed prices, we will gladly arrange to furnish you a finished quotation.

WELCOME! LASTING!



SHEAFFERS

Skrip-Grip Skrip-Grip

MUCILAGE

Made from specially selected gum arabic Sticks quickly and permanently. No discoloring stains. Pleasant smelling.

LIQUID PASTE

Excellent for all pager pasting a purposes, bookbinding, and repairs for home office, illurary Sticks tightly without stain Requires no water

Para-Lastik

RUBBER CEMENT

No. 33. New Emerald jar with

rubber spreader built into cap. 23/4 oz.

List per Gross \$15.00. (In 1 Doz. Cartons.) Retails 10c. Case—3 Doz. Wt.: 21 lbs.

63. New

desk jar in Em-

erald glass. In-

terior brush and

shield. Inner wip-

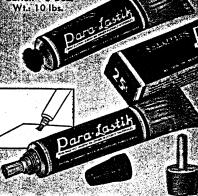
ing ledge keeps

rim clean. List per

No.

NEW HANDY Spreader brush, riveted to cap prevents evaporation.

No. 27... Generous tube with airtight seal assuring full measure and fresh-ness size 11/2 oz. List per Dozen \$2.00. Retails 15c. Carton--3 Doz.



47. Ever-Moist Fountain Brush Tube. Large size, PLUS the handiest applicator known. Every office desk should have one. List per Dozen \$3.25. Reails 25c, 2½ oz. Tube size: 1½″ x 6″ tails 25c.

Carton-2 Doz. Wt.: 101/2 lbs.

INDUSTRIAL AND OFFICE SIZES

OFFICE SIZES
Light-proof crockery jug
fitted with adjustable
brush.
PINT. No. 77. List per
Dozen \$12.00. Retails
\$1.00. Carton—1/2 Qoz.
Wt. 16 lbs.
QUART. No. 87. List per
Doz. \$18.00. Retails
\$1.50. Carton—1/2 Doz.
Wt. 29 lbs.
GALLON. No. 97. List Each
\$5.00. Carton—1/2 Ggl.
Wt. 17 lbs.



No. 21, Emerald glass, bottle with handy spreader top. 10¢ List \$15.00 per Gross (in 1 Doz. Cartons.)
Retails 10c. 14 oz. Case—3 Dozen Wir 12 lbs. No. 41. Large Emerald glass bottle with handy spreader top. List per Dozen \$3.25. Retails 25c. 3½ oz. Carton—2 Doz. Wt.: 15 lbs.



No. 61. New desk jar. Interior brush and shield. List per Dozen \$5.25. Retails 35c. 6 oz. Carton-1 Doz. Wt.: 13 lbs.



INDUSTRIAL AND SCHOOL SIZES

PINT. No. 71. (1/2 Doz. to case.) List per Doz. \$9.00. Retails 75c. 🧓 Wt.: 14 lbs. 🐬

QUART. No. 81. (In 1/2 Doz. cases.) List per Dozen \$15.00. Retails \$1.25. Wt.: 261/2 lbs.

GALLON. No. 91. List Each \$4.50. Carton I gal.—Wt.: 141/2 lbs.



PINT. No. 73. (1/2 Doz. in Case.) List per Dozen \$9.00. Retails 75c. Wt.: 141/2 lbs.

Dozen \$5.25. Retails 35c.

Carton—1 Doz.

Wt.: 121/2 lbs.

INDUSTRIAL AND SCHOOL SIZES

QUART. No. 83 (1/2 Doz. in Case.) List per Dozen \$15.00. Retails \$1.25. Wt.: 25 lbs.

GALLON. No. 93. List Each \$4.00. Carton-1 Gal.

School Paste

Children love to paste, School Paste is 10 × wt. 211/2 lbs. spilling. Soft and smooth for easy spreading. Good white color and pleasing fragrance. PURE VEGETABLE PASTE. Washes off skin, hair or clothes without leaving stain! Can be portioned out in daubs on slips of paper for children's use in groups.

*Qt. Carton—1/2 Doz. Wt., 251/2 lbs.



21/2 oz. Tube size: 11/6 "x 6"

No. 35. Handy Tubes. (3 Doz. per Case in 1 Doz. Cartons.) List per Gross \$15.00. Re-tails 10c. No. 25. New jar with red rub-

ber spreader. (3 Doz. in Case.) List per Gross \$15.00. (In 1 Doz. Cartons.) Retails

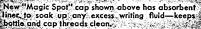
10c.
PINT. No. 75 (In ½ Doz. Cases.) List per Doz. \$7.20.
Retails 60c. Wt. 14½ Ibs.
GUART. No. 85. (In ½ Doz. Cases.) List per Doz. \$12.00.
Retails. 31.00. *
GALLON. No. 95. List Each
\$2.50. Cates. 1.6 (I) Wt.

\$3.50. Carton-1 Gal. Wt.

SHEAFFERS SKULD

AMERICA'S MOST POPULAR WRITING FLUID





4-ounce. New larger SKRIP-WELL Fill or dip pens without soiling fingers. Uses last drop. Holds twice as much as two-ounce size. Costs only dime more. 4-ounce SKRIP-WELL List; \$3.25 per dozen. Retails 25c.





5128

Size

2 Oz.

4 Oz.

Pint

91/2 Oz.

Quart

Gallon

The successor to ink. Dries faster, starts faster, flows more freely, doesn't form sediment. Makes all

CHEMOPURE

pens-steel or fountain pens-write better and last longer.

Recommend permanent SKRIP for permanent records - Blue-Black, Royal Blue, Jet Black and Red. Permanent Red is the only sedimentfree permanent red in the world today. All ledger entries can now be permanent with SKRIP. Permanent SKRIP writing is PERMANENT "from the moment it is written."

Recommend washable SKRIP for school and home-Blue, Green, Purple, Brown and Black. Washes freely from clothes, rugs, walls and fixtures with ordinary soap and water.

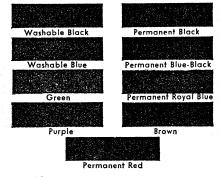
NEW! Safety Skrip



The new, safe, convenient, non-leaking way to carry writing fluid. Transparent plastic container holds generous supply. Belongs in every traveling bag and in Man's kit.

50¢ ALL COLORS

PERMANENT AND WASHABLE COLORS



	>	IOCK N	OWRE	KING 2	rsiem				
P. R. Blue	W. Blue	P. Jet Blk.	W. Blk.	Blue-Blk.	Purple	Green	P, Red	Brown	
52	42	32	62	22	82	72	02	12	
54	44	34	64	24	84	74	04	14	
59	49	39	69	29	89	79	09		
516	416	316	616	216	816	716	016		
532	432	332	632	232	832	732	032		
5128	4128	3128	6128	2128	8128	7128	0128		





AMOUNT IN SHIPPING CASE AND WEIGHT

					Pints			
4	Oz.	2 Doz.	1 <i>7</i>	Lbs.	Quarts	½ Doz.	25	Lbs.
91/3	Oz.	½ Doz.	71/2	Lbs.	Gallons	1	13	Lbs.

ORDER BLANK

This is your opportunity to check your stock NOW and make certain that it is complete. Send us your order today and avoid possible delays and loss of sales through inability to get deliveries on merchandise from us later. Your Sheaffer representative will get full credit. Send your order direct to:

W. A. SHEAFFER PEN COMPANY, Fort Madison, lowa (N. Y. Office, 16 E. 34th St.)
Please ship merchandise listed below and checked on the opposite side, at prevailing terms, charging to our account.

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COLORS	2-OZ. 15c	4-OZ. 25c		OZ.	PINTS 75c	QTS. \$1.25	GALS. \$4.50	SAFETY SKRIP—50c
P. R. BLUE		• 1				* * * * * * * * * * * * * * * * * * *		
W. BLUE							1000 S. O.	
P. JET BLK.						120 1 Agr	design	
W. BLACK	Ž			,				
BLUE-BLACK								
PURPLE			14,34	3	.	xx	xxx	
GREEN				Х		XX	xxx	
P. RED				X		XX.	xxx	
BROWN								
TOTAL	X—this 90c	s color each.		XX—ı	his cold	or ich.	XXX—this o	color per gal.
See page	ORDEF E-37 for c		4 1 1 1 1				RE der by doze	ns.
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MUCILAGE								
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topic	#33—10c	= 63-	-35c		-	#73—75c	#83—\$1.25	# 93—\$4.00
LIQUID			00000000					
PASTE			00000000					
	#25—10c	#35	10c			≠75—60c	#85—\$1.00	# 95—\$3.50
SCHOOL			000000			· · · · · · · · · · · · · · · · · · ·		
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Name of Store							gjarah i	
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City					Stat	e		
Ill prices and disc								

ORDER LEADS HERE*

*Indicate whether dozens or single tubes wanted.	(.046	ULAR dia.) h 13/8"	FINELINE (.036 dia.) Length 234"		SHORT FINELINE (.036 dia.) Length 13%"		
GRADE (***	15c	25c	.15c	25c	15c	; 25c	
3B Extra Soft	4.6%	Ange.					
2B Very Soft		1527					
B Soft		1.70	Sec.	19.00	ii ive	ildr)	
HB Med.		1313	13.79			il ur	
F Firm		14	1.5	10.7			
H Hard Med.		Sparre A T	arrajer.	44.	14 [7]	(134) . (e)	
2H Hard		1.4			1.17		
3H Very Hard	1 2 14	100	11.54	1.4	191		
4H Extra Hard				dini.	11.14	勃勃	
Indelible	2	1.5	1.42	1 (1) (1) (1) (1) (1) (1) (1) (1) (1) (1	47124.	(1-14) (1-14)	
Red				100	1111	TEL:	
Blue					1.5%		
Green		40					
IOTAL			The same		1.1		

ORDER ERASERS HERE

For FINELINE Pencils—"In Working Togs"-Propel, Repel, Expel

Tubes of three—15c Wanted Tubes	Doz. Tubes \$1.80 Wanted Doz.
For FINELINE Pencils—"In	Working Togs"—Clicker Model
Tubes of six—15c WantedTubes	Doz. Tubes \$1.80 Wanted Doz.
Erasers for Regular	"BALANCE" Pencils
Tubes of three—10c WantedTubes	Doz. Tubes \$1.20 Wanted Doz.
Tubes of six-15c WantedTubes	Doz. Tubes \$1.80 Wanted Doz.

DISCOUNTS

On Skrip and Adhesives

 Up to \$30 List
 40%

 \$30 to \$40 List
 40-10%

 \$40 to \$100 List
 50%

 \$100 and over List
 50-5%

Adhesives may be included with Skrip for the \$40 list total to qualify for a 50% discount, but both must be shipped together. SAFETY SKRIP also may be included, but the maximum discount on it is not to exceed 50%. You may deduct freight charges from invoice on order amounting to 100-lbs. or over, or \$20 net or over, to any part of the United States when receipted freight bills accompany remittance. This allowance does not include cartage charges.

On Leads and Erasers

L	ess the	an	1	gr	 	 .40%
1	gross	to	5	gr	 	 .50%
E	~~~~		_			 0 100/

8-POINTED, and both regular and short FINELINE leads may be combined to make quantity discount requirements. Erasers when purchased with Sheaffer leads will carry the same discount.

6/41 No. E87

Give the Givest!

When we give, we like to give the finest. Yet fine gifts are frequently too costly. Not so—if your gift is a Sheaffer Lifetime Feathertouch pen—the finest pen the world affords. Its price is less than the finest gift of any other kind, yet the one who receives it instantly recognizes its quality and worth, symbolized by the White Dot. And you, yourself, get the thrill of giving the finest, knowing that it will serve daily as long as he or she lives—a constant reminder of you.